

**Press Release** August 2016

## **APM Terminals Inland Services, South Asia wins the exclusive 3PL provider contract with Mahindra Susten for 260 MW Solar project in Andhra Pradesh**

**Under this 3PL arrangement, end-to-end solutions will be provided in India for logistics services and delivery of 2,900 TEU containers of solar panels imported from China to interior Andhra Pradesh,**

**Chennai, India** - APM Terminals Inland Services, South Asia has signed a contract with Mahindra Susten to provide exclusive Third Party Logistics (3PL) services in India for an upcoming 260 mw solar power project in Andhra Pradesh. The 3PL offering will provide an integrated logistics management solution to Mahindra Susten for the two thousand nine hundred TEU containers of solar panels being imported from China to India through the Port of Chennai. The solar panels will be transported to Gani village in the interiors of Andhra Pradesh to set up a solar power plant.

The 3PL service offering by APM Terminals Inland Services is a leap towards expanding its portfolio to provide integrated solutions to serve its customers connecting the hinterland to the world. It will leverage its state-of-the art infrastructure, global experience and logistics knowhow to execute this project.

“We are pleased to be the exclusive 3PL provider for this project by Mahindra Susten, one of the leading renewable energy brands in India. This is also a wonderful opportunity to cater to the Indian hinterland, and contribute to the environment.” said APM Terminals India Pvt. Ltd. Managing Director, Ajit Venkataraman.

Mahindra Susten, the ‘Cleantech’ arm of Mahindra Partners - the \$900 million private equity division of the Mahindra group, has been expanding its footprint across India since 2010 and is aiming to reach USD 1 bln mark this year. With the Government’s focus on renewable energy and expected capacity addition of 6 gw in 2016, India is set to become the fourth

largest solar market after China, the USA and Japan. Under the 'Make in India' campaign, India has set an ambitious target of 100,000 MW of solar power by 2022; the solar plant installation capacity is expected to grow at a whopping 70% in 2016 alone.

**About APM Terminals India Pvt. Ltd.**

APM Terminals India Pvt. Ltd. is a part of the APM Terminals- a Global Port, Terminals and Inland Services operator comprising of 64 ocean ports and terminals in 39 countries, along with 135 inland services locations in 39 countries; and staffed by 20,300 employees in 59 countries. APM Terminals India Pvt. Ltd. comprises of Container Freight Stations (CFS) with a total bonded yard area of about 2.6 million sq. ft., empty depots in multiple locations with state-of-the-art dry and reefer repair workshops and is backed by a strong trucking fleet to manage shunts and primary transportation. South Asia cluster is powered by a dedicated team of over 1350 own and contract professionals who focus on providing best in class integrated solutions in the field of inland container logistics. APM Terminals India Pvt. Ltd. has world-class CFS facilities at NhavaSheva, Chennai, Dadri and Cochin.

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